

Subscription Partner Margin Calculation Details

Overall:

Subscription Partner Margins are calculated on the customer's Monthly Subscription Fees (MSF). The MSF includes monthly recurring charges but does not include one-time charges.

Included in the MSF:

- Base fee (all products)
- Per employee fees
- Additional FEIN's
- Additional states
- Local tax jurisdictions
- ACA state filing
- Employee self-service

Not included in the MSF:

- Implementation fees
- ACA catch-up fees
- Customization fees
- Late Payment fees / Finance Charges
- Fulfillment fees
- PTM Exception fees

During the lifetime of the customer's subscription, the MSF will flex up and down based on actual consumption. Since margins are calculated on the MSF, they too will flex up and down based on the MSF.

When solutions are added to an existing subscription, such as the addition of ACA FS as an example, the MSF will change to reflect the additional offering(s) and margins will be calculated on the new MSF. Likewise, when solutions are removed from a subscription, the MSF will change to reflect the removal and margins will be calculated on the new MSF.

If you have any questions, please email sales@integrity-data.com.